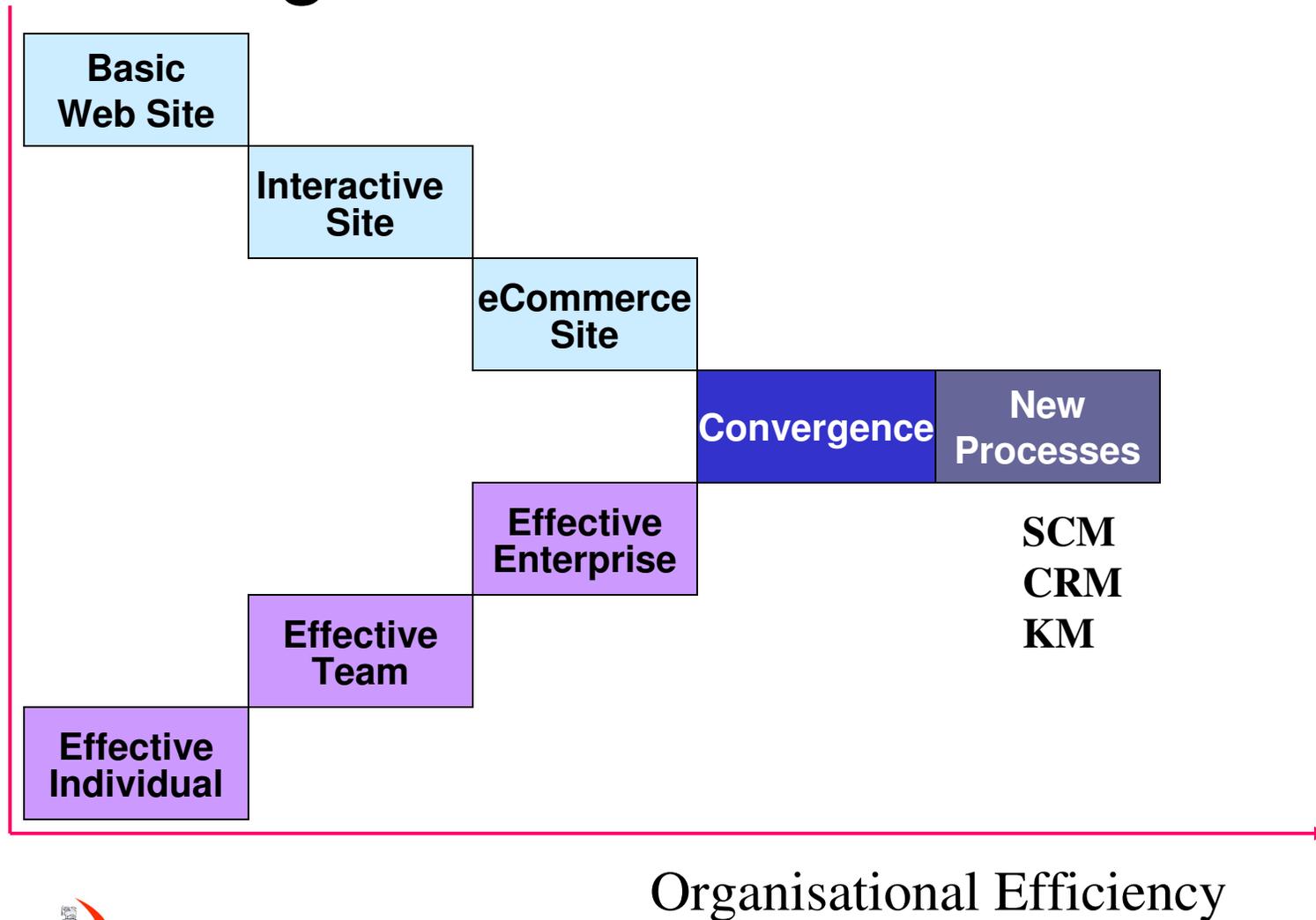


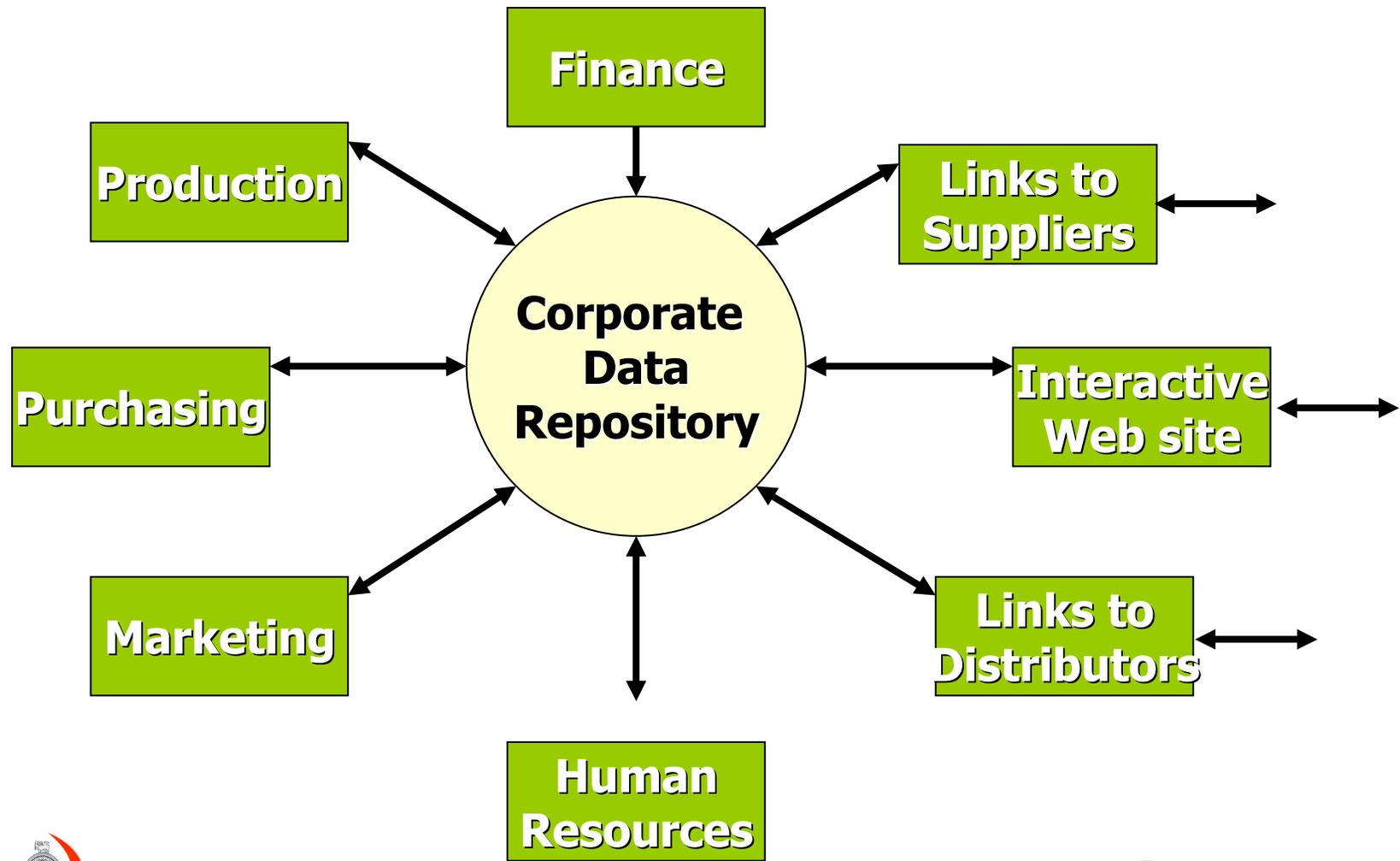
5.3.e-Business Roadmap



Convergence and New Processes

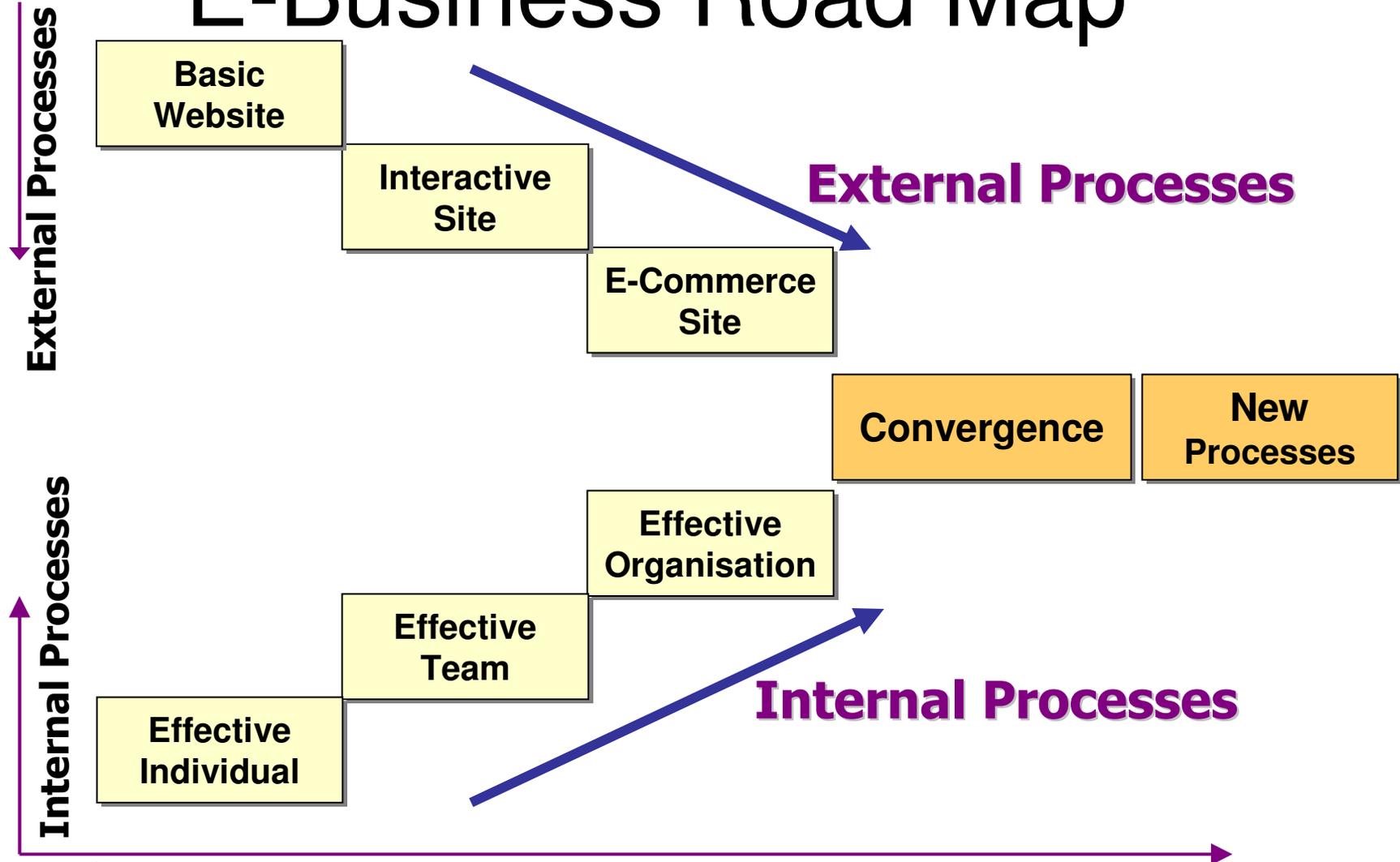


Convergence



E-Business Road Map

Process Sophistication



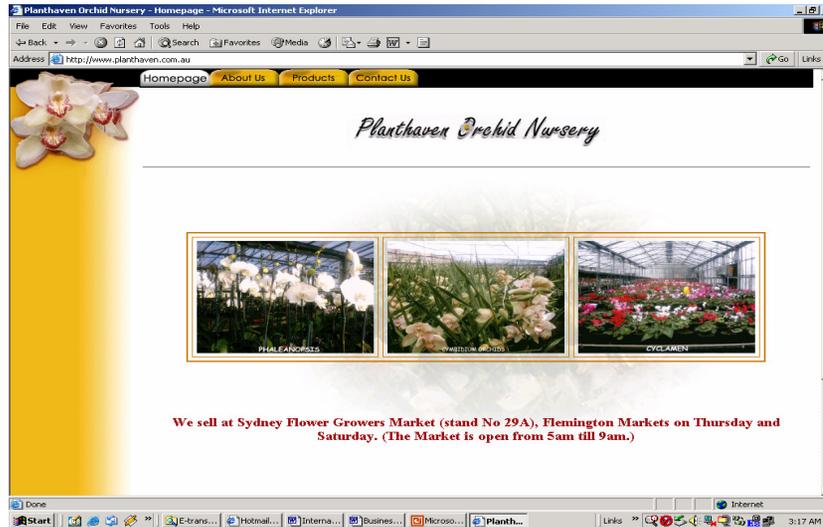
External Processes
Internal Processes

Basic Website

Basic Web Site

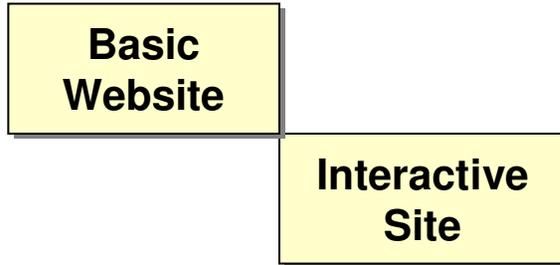
The organization has its own domain name and 'brochure ware' type of website hosted with an ISP.

The website contains company information, static e-catalogue, e-mailing lists, Answers to FAQs, e-messages to masses.



Process Sophistication

External Processes
Internal Processes



Interactive Site

Dynamic web site providing two-way flow of information. Answers structured queries. Existence of a news forum, chat area, feedback forms. Uses own domain name, database, scripting languages.

Requires a web server and a high speed dedicated connection to the Internet. Strong back-end systems and security measures.

eCommerce Site

The organization should have a secure web server to facilitate financial transactions or a link to a payment gateway to process online payments.

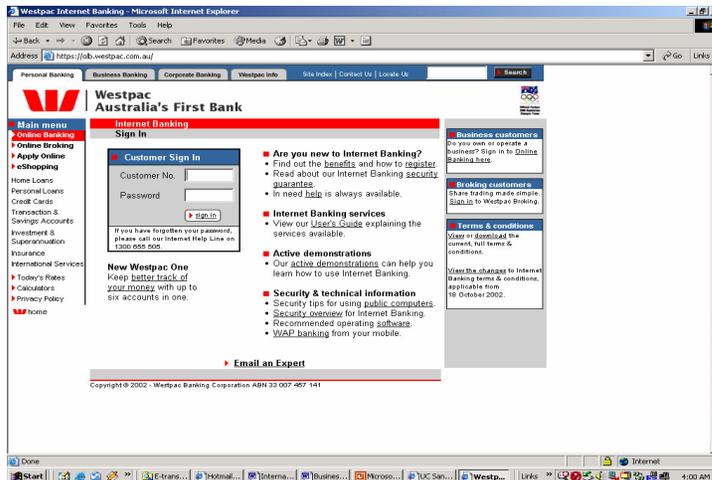
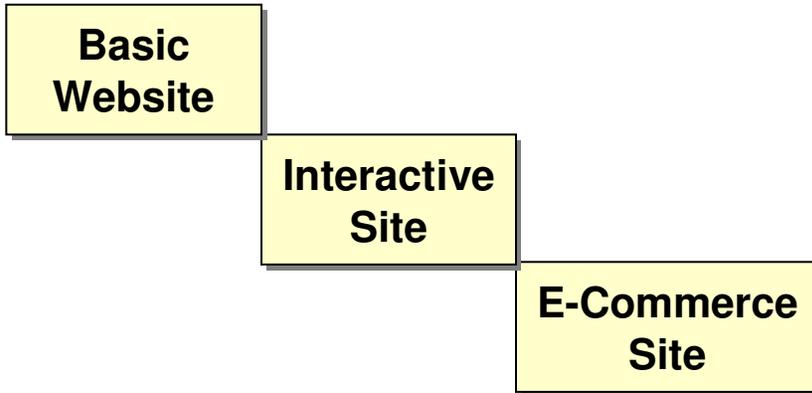
Supporting back-end Systems, International Security standards, Business Contingency Planning, needs to be in place.

Trust Relationships and Security are major issues

Process Sophistication

External Processes

Internal Processes



Process Sophistication

Internal Processes
External Processes

Effective Individual

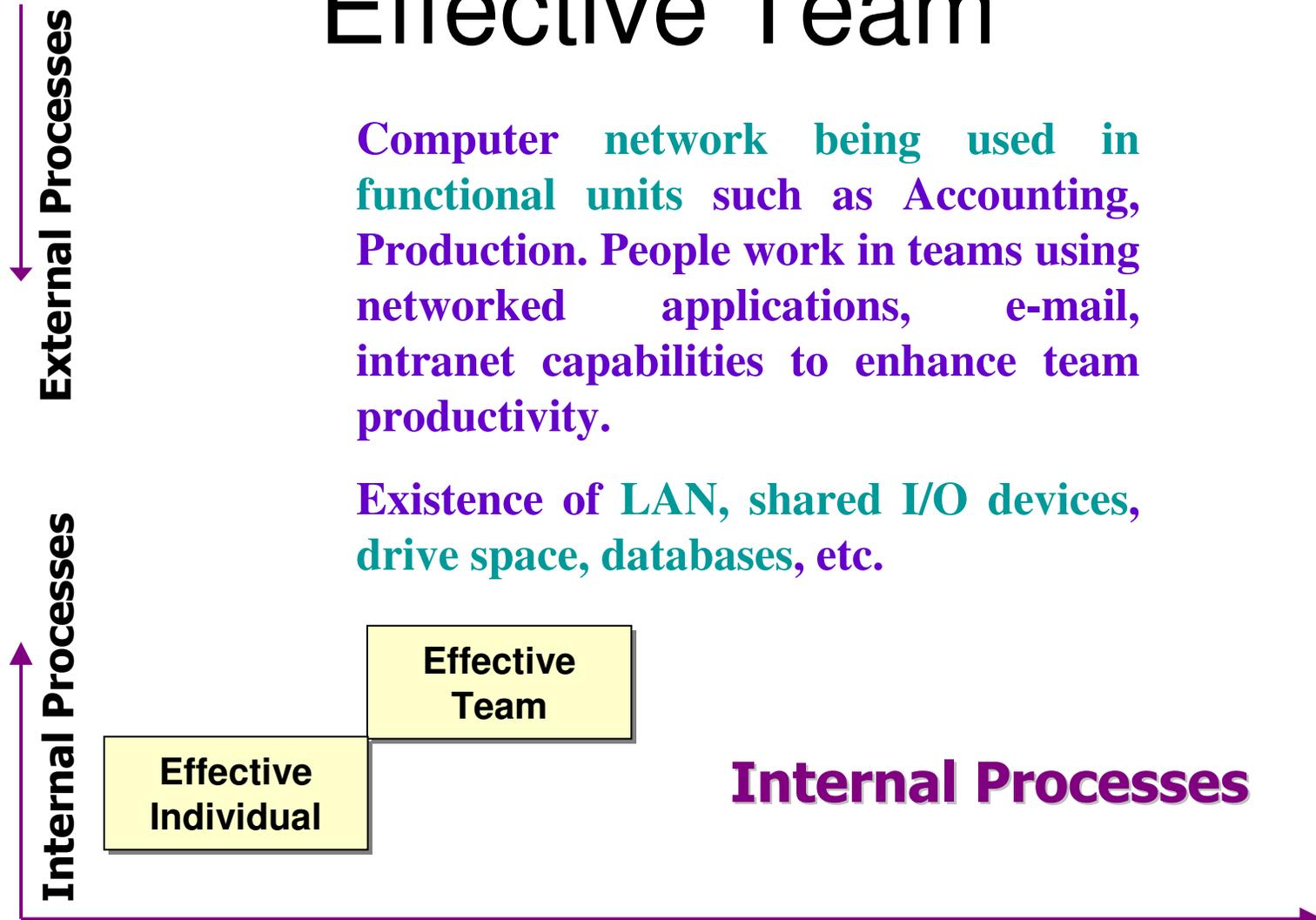
Individuals using computers and standalone productivity software such as accounting packages, Payroll s/w, Inventory Control software, spreadsheets, word-processors, etc. May be connected to the Internet and using e-mail, too.

Effective Individual

Getting users to own the processes

Effective Team

Process Sophistication



Computer network being used in functional units such as Accounting, Production. People work in teams using networked applications, e-mail, intranet capabilities to enhance team productivity.

Existence of LAN, shared I/O devices, drive space, databases, etc.

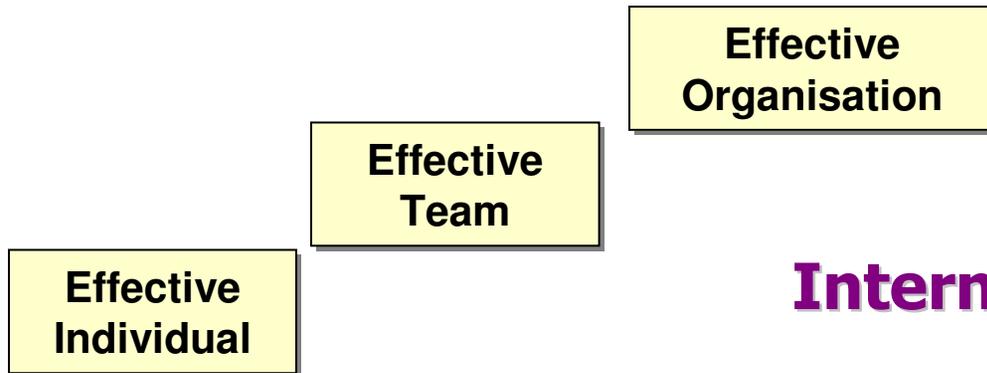
Process Sophistication

External Processes
Internal Processes

Effective Organisation

All computers in the organization are networked, and the databases and information systems are interlinked. Enterprise wide applications are used for purchasing, manufacturing, sales, accounting, etc. Information integration and sharing across the enterprise.

Existence of an ERP, VPN, Intranet. Strict Security and password protection.



Internal Processes

Process Sophistication

Convergence

The organization has achieved integration of all information it needs to support all business processes and to interact with its business partners.

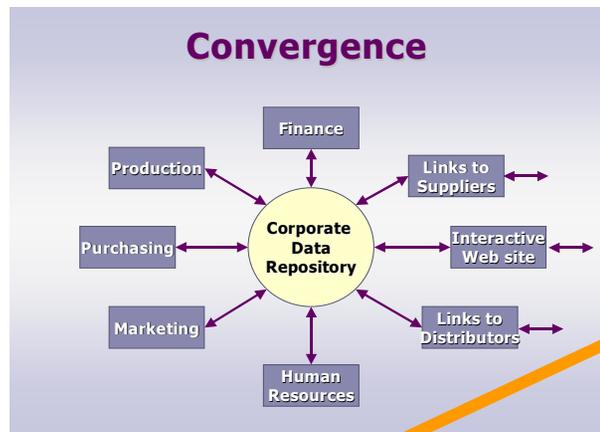
External Processes

Convergence

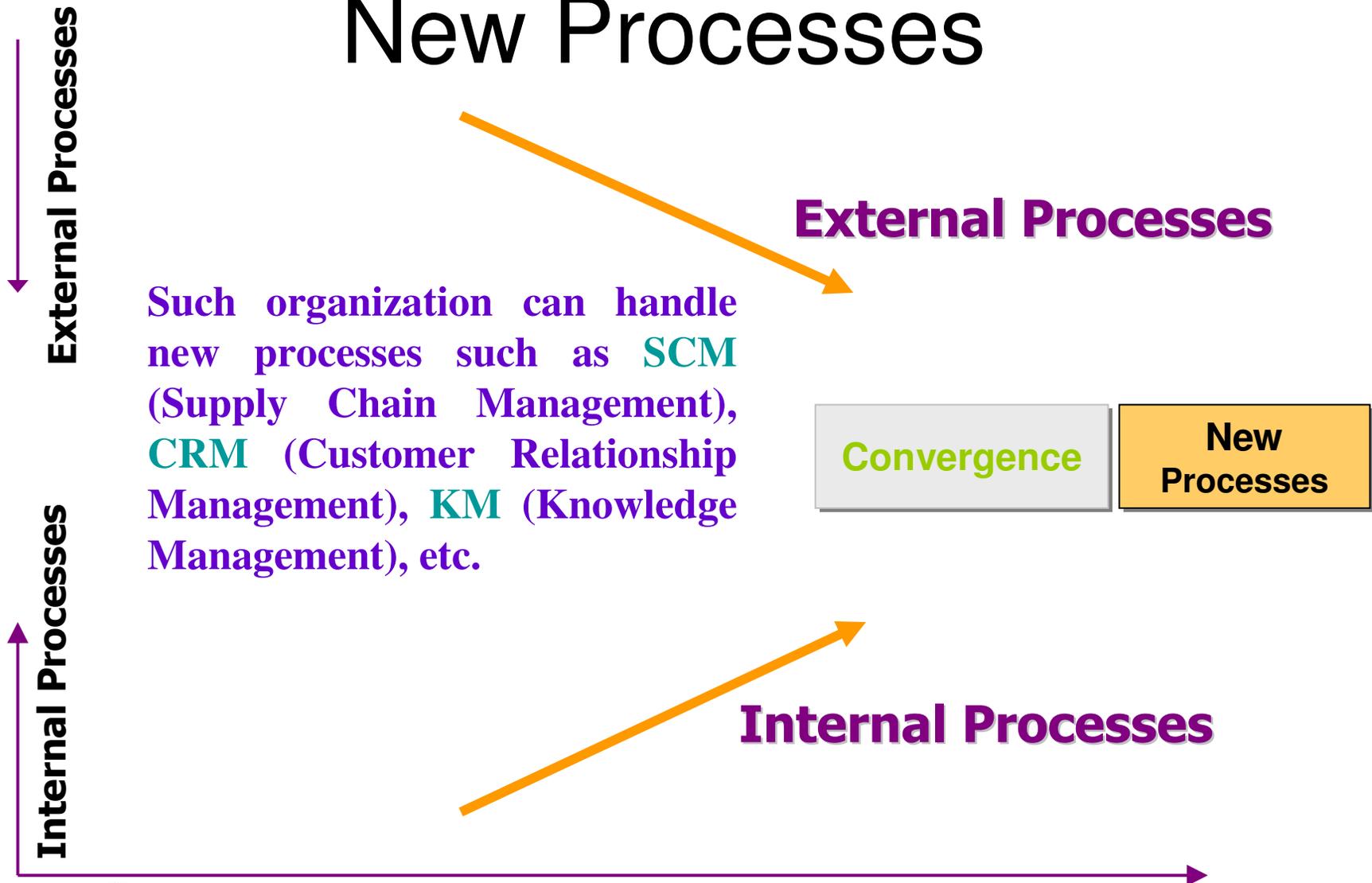
Internal Processes

External Processes

Internal Processes



New Processes



The Company's Position and Path in the eTransformation Roadmap

